

1. Emily wants to buy a new car for \$25,300, including all fees and taxes. “Now’s a good time to buy,” claims the salesman, “we’re offering 4 year loans at 5.9%. Even if you have the cash, you’re better off borrowing.” Emily is confused.

The salesman goes on to explain the payment on the car loan would be \$593.01, which means that total interest paid on the loan will be \$3,164.48. By investing the \$25,300 at current savings account rates of 3.5% (compounded monthly), Emily could generate interest of \$3,796.00 which means she’d be \$631.52 better off by investing her money in a savings account.

- (a) Verify the numbers in the second paragraph.
- (b) Is Emily really better off by borrowing the money for her new car?

2. John and Jane Smith have just received a quote for home, car and liability insurance. The annual premium amounts to \$3,500. They are given the choice of paying i) the entire amount in advance, ii) \$310 per month with the first and last month due in advance; or iii) \$920 per quarter, payable on the first of every quarter.

(a) Calculate the rates being charged for Options (ii) and (iii).

(b) Suppose the Smiths have exactly \$3,500 in the bank, and suppose they can either borrow or lend at 15% compounded monthly. What do you recommend?

3. A recent newspaper advertisement offered car buyers the opportunity to lease a new vehicle for \$5,000 down plus \$350 per month for 48 months. At the end of the 48 months, the car will be returned to the dealer. Alternatively, the same car could be purchased outright for \$34,000. It is estimated that in 48 months, the car could be sold for \$20,000.

At what interest rate (compounded monthly) are these two options equivalent?