

**MICROSOFT CORPORATION ([WWW.MICROSOFT.COM](http://WWW.MICROSOFT.COM))****Ticker: MSFT**

Exchange: NAS

Year Established: 1975

Employees: 118,000

Fiscal Year Ends in June

**Phone:** 425 882-8080**Fax:** 425 936-7329**Address:** [One Microsoft Way](#)[Redmond, WA 98052-6399 United States](#)**Types Of Business****Industry Ranks**

Industry NAICS code: 5112101

Computer Software, Operating Systems, Languages & Development Tools  
 Enterprise Software  
 Game Consoles  
 Operating Systems  
 Software as a Service (SAAS)  
 Search Engine and Advertising  
 E-Mail Services  
 Instant Messaging

<b>1. Microsoft Corporation</b>	<b>85,320,000,000</b>
2. <a href="#">Quest Software Inc</a>	920,000,000
3. <a href="#">Progress Software Corporation</a>	405,341,000
4. <a href="#">Serena Software Inc</a>	210,000,000
5. <a href="#">Access Co Ltd</a>	73,767,850
6. <a href="#">IAR Systems Group AB</a>	34,552,140
7. <a href="#">Wandisco PLC</a>	10,994,000

**Contacts**

	Text	Excel	Description
<a href="#">Satya Nadella</a>			Microsoft Corporation develops, license and supports software products, services and devices. It is a technology company that builds best-in-class platforms and productivity services for a mobile-first, cloud-first world. The firm's products include operating systems; cross-device productivity applications; server applications; business solution applications; desktop and server management tools; software development tools; video games; and training and certification of computer system integrators and developers. Microsoft also designs, manufactures and sells devices such as personal computers (PCs), tablets, gaming and entertainment consoles, phones, other intelligent devices and related accessories that integrate with its cloud-based offerings. The company operates its business in two segments: productivity and business processes, which consists of products and services in its portfolio of productivity, communication and information services through its devices and platforms; and intelligent cloud, which consists of the company's public, private and hybrid server products and cloud services that can power modern businesses. Products offered through the productivity and business processes segment include Office 365 and Dynamics. Products offered through the intelligent cloud segment include SQL servers, Windows servers, Visual Studio, system centers and Azure, as well as enterprise and consulting services. In 2016, the firm sold its entry-level phone business.
<a href="#">Amy Hood</a>			
<a href="#">John Thompson</a>			
<a href="#">Frank Brod</a>			
<a href="#">William Gates</a>			
<a href="#">Padmasree Warrior</a>			
<a href="#">Sandra Peterson</a>			
<a href="#">Charles Noski</a>			
<a href="#">Charles Scharf</a>			
<a href="#">G. Morfit</a>			
<a href="#">Helmut Panke</a>			
<a href="#">John Stanton</a>			
<a href="#">Teri List-Stoll</a>			
<a href="#">Margaret Johnson</a>			
<a href="#">Kathleen Hogan</a>			
<a href="#">Christopher Capossela</a>			
<a href="#">Jean-Philippe Courtois</a>			
<a href="#">Bradford Smith</a>			

Auditor: DELOITTE &amp; TOUCHE LLP

Legal Advisor:

Financials Financial Details	Compare to Industry Averages		Build Custom Table	Compare Companies		
\$USD, In whole numbers, except marked * or %	2016	2015	2014	2013	2012	2011
<b>Financials</b>						
Revenue	85,320,000,000	93,580,000,000	86,833,000,000	77,849,000,000	73,723,000,000	69,943,000,000
Cost of Revenue	32,780,000,000	33,038,000,000	26,934,000,000	20,249,000,000	17,530,000,000	15,577,000,000
Gross Margin %	61.58	64.70	68.98	73.99	76.22	77.73
R&D Expense	11,988,000,000	12,046,000,000	11,381,000,000	10,411,000,000	9,811,000,000	9,043,000,000
Operating Income	20,182,000,000	18,161,000,000	27,759,000,000	26,764,000,000	21,763,000,000	27,161,000,000
Operating Margin %	23.65	19.41	31.97	34.38	29.52	38.83
SGA Expense	19,260,000,000	20,324,000,000	20,632,000,000	20,425,000,000	18,426,000,000	18,162,000,000
Net Income	16,798,000,000	12,193,000,000	22,074,000,000	21,863,000,000	16,978,000,000	23,150,000,000
Earnings Per Share	2.12	1.49	2.66	2.61	2.02	2.73
Dividends	1.39	1.21	1.07	0.89	0.76	0.61
Book Value Per Share	9.10	9.77	10.97	9.84	8.67	7.09
Operating Cash Flow	33,325,000,000	29,080,000,000	32,231,000,000	28,833,000,000	31,626,000,000	26,994,000,000
Capital Expenditure	8,343,000,000	5,944,000,000	5,485,000,000	4,257,000,000	2,305,000,000	2,355,000,000
Free Cash Flow	24,982,000,000	23,136,000,000	26,746,000,000	24,576,000,000	29,321,000,000	24,639,000,000
<b>Profitability</b>						
EBITDA	27,616,000,000	25,245,000,000	33,629,000,000	31,236,000,000	25,614,000,000	31,132,000,000
Return on Assets %	9.08	7.00	14.02	16.58	14.77	23.77
Return on Equity %	22.09	14.36	26.17	30.09	27.51	44.84
Net Margin %	19.69	13.03	25.42	28.08	23.03	33.10
Assets Turnover	0.46	0.54	0.55	0.59	0.64	0.72
Financial Leverage	2.69	2.20	1.92	1.80	1.83	1.90

Brands, Divisions and Affiliates	Top Salaries			
	Name	Title	Salary (US\$)	Bonus (US\$)
Office 365	Satya Nadella	Director/CEO	1,200,000	4,464,000
Dynamics	B. Turner	COO	866,667	2,384,000
SQL	Amy Hood	CFO/Executive VP	731,250	2,304,000
Windows	Bradford	Other Executive		
Visual Studio	Smith	Officer/President	704,167	1,972,000
Azure	Margaret Johnson	Executive VP, Divisional	704,167	1,909,000

Other Thoughts	Corporate Culture
Apparent Female Officers or Directors:	Microsoft offers its employees health, dental and vision coverage; onsite health screenings; adoption assistance; childcare service discounts; a 401(k) plan; an employee stock purchase plan; and tuition assistance.