

## Income Statement

\$USD, In whole numbers, except marked * or %	Microsoft Corporation	Industry Average of 5 Companies
Column Name	-	-
Total Revenue	93,580,001,280	19,158,518,085
Cost Of Revenue	33,038,000,128	8,343,922,534
Gross Profit	60,542,001,152	12,483,380,067
Operating Expenses		
General & Administrative Costs	4,610,999,808	1,209,586,700
SGA Expense	20,323,999,744	5,352,566,301
R&D Expense	12,046,000,128	4,166,926,709
Other Operating Expenses	22,057,000,960	3,436,931,889
Restructuring and Merger/Acquisition Costs	-	12,989,000
Amortization	-	7,059,774
Total Operating Expenses	42,381,000,704	8,802,487,190
Operating Income	18,161,000,448	3,680,892,878
Misc Other Special Charges	355,000,000	355,000,000
Interest Expense	781,000,000	158,850,434
Gain On Sale Of Security	716,000,000	716,000,000
Other Income (expense)	361,000,000	122,501,333
Pre-Tax Income	18,506,999,808	3,750,610,133
Income Taxes	6,313,999,872	1,282,305,760
Net Income from Continuous Operations	12,193,000,448	2,468,304,474
Net Income for Common Stockholders	12,193,000,448	2,468,304,474
Earnings per Share		
Basic Earnings per Share	1.49	0.36
Diluted Earnings per Share	1.48	0.36
Weighted Average Shares		
Basic Average Shares	8,176,999,936	1,688,820,594
Diluted Average Shares	8,254,000,128	1,704,764,034
Common Dividend	1.21	0.83

## Balance Sheet

\$USD, In whole numbers, except marked * or %	Microsoft Corporation	Industry Average of 5 Companies
Assets		
Current Assets		
Cash	-	186,240,992
Cash And Cash Equivalents	5,594,999,808	1,373,463,377
Short-Term Investments	90,931,003,392	30,391,719,131
Total Cash	96,526,003,200	31,951,423,500
Receivables	17,908,000,768	6,147,493,587
Inventory	2,902,000,128	1,451,282,733
Deferred Income Taxes	-	-
Prepaid Expenses	-	51,102,695
Other Current Assets	5,461,000,192	1,095,730,238
Total Current Assets	124,712,001,536	25,406,491,597
Non-Current Assets		
Gross Property, Plant & Equipment	32,337,000,448	6,562,462,580
Accumulated Depreciation	(17,606,000,640)	(3,570,797,114)
Net Property, Plant & Equipment	14,730,999,808	2,991,665,469
Goodwill	16,938,999,808	6,078,681,589
Intangible Assets	4,834,999,808	1,265,203,952
Other Long Term Assets	-	-
Total Non Current Assets	51,511,001,088	10,786,588,943
Total Assets	176,222,994,432	36,193,078,908
Liabilities and stockholders' equity		
Liabilities		
Current Liabilities		
Short-Term Debt	7,484,000,256	3,746,687,628
Accounts Payable	6,591,000,064	1,326,866,829
Deferred Revenues	23,222,999,040	8,147,780,349
Accrued Liabilities	6,766,000,128	1,353,729,616
Total Current Liabilities	49,857,998,848	10,282,268,206
Non-Current Liabilities		
Long Term Debt	27,808,000,000	9,552,800,661
Deferred Tax Liability	-	-
Minority Interest	-	-
Pensions & Other Benefits	-	-
Other Non Current Liabilities	13,543,999,488	2,721,229,485
Total Non Current Liabilities	46,281,998,336	9,524,483,154
Total Liabilities	96,140,001,280	19,806,752,205
Stockholders' Equity		

Common Stock	68,465,000,448	22,821,843,149
Additional Paid In Capital	-	568,960,728
Retained Earnings	9,095,999,488	2,049,703,362
Preferred Stock	-	0
Treasury Stock	0	(1,515,288,064)
Total Stockholders' Equity	80,083,001,344	16,386,328,367
Total Liabilities & Shareholders' Equity	176,223,002,624	36,193,080,572

\$USD, In whole numbers, except marked * or %	Cash Flow	
	Microsoft Corporation	Industry Average of 5 Companies
Operating Cash Flow	29,080,000,512	7,447,415,880
Net Income	12,193,000,448	4,121,466,813
Depreciation And Amortization	5,957,000,192	1,521,203,298
Investment/Asset Impairment	7,497,999,872	3,751,480,936
Deferred Income Taxes	224,000,000	81,890,667
Stock Based Compensation	-	-
Accounts Receivable	1,456,000,000	334,621,500
Cash From Discontinued Operating Activities	-	-
Change In Inventory	(272,000,000)	(272,000,000)
Change In Account Payable	(1,054,000,000)	(1,054,000,000)
Prepaid Expenses	-	(40,741,000)
Accrued Liabilities	(624,000,000)	(624,000,000)
Income Tax Payable	-	2,481,000
Other Working Capital	1,512,999,936	437,926,236
Other Non Cash Items	9,484,000,256	2,415,753,812
Operating Cash Flow	29,080,000,512	7,447,415,880
Cash Flow from Investing	(23,000,999,936)	(4,719,315,600)
Purchase of Property, Plants & Equipment	(5,944,000,000)	(1,199,409,787)
Net Investment Purchase & Sale Acquisitions, net	(12,867,999,744)	(4,288,648,248)
Purchase Of Investments	(3,723,000,064)	(1,420,298,688)
Purchase Of Investments	(98,729,000,960)	(33,107,243,312)
Sales/Maturities of Investments	85,860,999,168	28,818,594,395
Net Other Investing Changes	(466,000,000)	(90,926,413)
Cash Flow from Investing	(23,000,999,936)	(4,719,315,600)
Financing Cash Flow	(9,080,000,512)	(1,758,868,722)
Issuance Of Debt	10,680,000,512	3,873,256,512
Repayment Of Debt	(1,500,000,000)	(552,744,000)
Common Stock Issued	634,000,000	220,058,333
Cash Dividends Paid	(9,882,000,384)	(4,944,503,072)
Other Financing Activities	950,000,000	182,648,132
Effect of Changes in Currency Exchange Rates	(73,000,000)	(26,301,579)
Net Change in Cash	(3,073,999,872)	(544,390,613)
Beginning Cash Position	8,668,999,680	1,917,828,367
End Cash Position	5,594,999,808	1,373,463,377
Free Cash Flow		
Operating Cash Flow	29,080,000,512	7,447,415,880
Capital Expenditure	(5,944,000,000)	(1,203,032,798)

Free Cash Flow

23,136,000,000

4,757,087,993

\$USD,	Ratios	
	Microsoft Corporation	Industry Average of 5 Companies
Profitability Ratios		
EBITDA Margin	0.27	-0.20
EBIT Margin	0.21	-0.43
Gross Margin %	64.70	85.15
Operating Margin %	19.41	-42.73
Tax Rate %	34.12	64.68
Book Value PerShare	-	-
Net Margin %	13.03	-46.18
Assets Turnover	0.54	0.56
Return on Assets (ROA) %	7.00	-20.94
Return on Equity (ROE) %	14.36	-107.95
Return on Invested Capital (ROIC) %	10.71	-109.36
Growth Ratios		
Revenue %		
Year over Year %	7.77	11.56
3-Year Average %	8.27	12.32
5-Year Average %	8.41	11.16
10-Year Average %	8.93	6.52
Operating Income %		
Year over Year %	-34.58	-12.98
3-Year Average %	-5.85	0.51
5-Year Average %	-5.50	12.12
10-Year Average %	2.23	5.68
Net Income %		
Year over Year %	-44.76	2.18
3-Year Average %	-10.45	22.08
5-Year Average %	-8.26	10.77
10-Year Average %	-0.05	5.26
Diluted Earnings Per Share %		
Year over Year %	-43.73	2.91
3-Year Average %	-9.55	22.19
5-Year Average %	-6.76	10.36
10-Year Average %	-	-
Dividend %		
Year over Year %	-	-
3-Year Average %	-	-
5-Year Average %	-	-
10-Year Average %	-	-
Cash Flow Ratios		

Operating Cash Flow		
Year over Year %	-9.78	10.73
Free Cash Flow		
Year over Year %	-13.50	31.36
Capital Expenditures to Sales	0.06	0.19
Free Cash Flow to Sales	0.25	0.27
Free Cash Flow to Net Income	1.90	2.11
Efficiency		
Days in Sales	73.04	80.70
Days in Inventory	30.72	30.72
Days in Payment	77.46	131.22
Sales per Employee \$	793,051	306,810
Cash Conversion Cycle	26.30	26.30
Receivables Turnover	5.00	5.04
Inventory Turnover	11.88	11.88
Fixed Assets Turnover	6.75	20.22
Assets Turnover	0.54	0.56
Capital Expenditures to Sales	0.06	0.19
Liquidity / Financial Health		
Current Ratio	2.50	1.68
Quick Ratio	2.30	1.49
Financial Leverage	2.20	2.29
Debt Equity Ratio	0.35	0.29