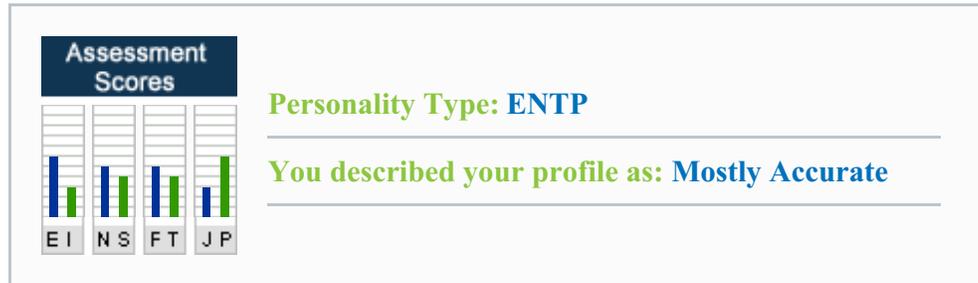


Do What You Are® Report Exclusively for **abdullah alqahtani**

DO WHAT YOU ARE®



Introduction

Of the many factors that contribute to a successful education and subsequent career, an understanding of personality type is among the most useful.

While interests and skills change during the course of a person's life, the one thing that does remain constant is an individual's personality type — the innate way in which each person naturally prefers to see the world and make decisions. All individuals are unique, but people of the same type share large similarities in the kinds of academic subjects and careers they find interesting, and the kind of work they find satisfying.

By understanding the role personality type plays, people can gain important insights into their educational, career and relationship needs. And because people of different types often communicate in very different ways, counselors and advisors can learn which strategies work most effectively with each individual student.

Understanding you, **abdullah**

People like you are friendly, creative and confident. Since you love to talk and tell engaging stories, you have lots of friends and acquaintances and are pretty easy to get to know. You love being in the spotlight and especially enjoy entertaining others with your clever wit and unusual sense of humor.

You probably have little trouble adapting to change, and most people admire your adaptability. You pride yourself on your creativity and ability to see possibilities where other people can't. You grasp new ideas quickly and enjoy learning new things, but are easily distracted and tend to get bored as soon as the challenge in a project is over. While you are easygoing and playful, it is often a struggle for you to make decisions or commit to one plan of action for any extended period of time since you are so curious and eager to experience as much of life as you can.

You are also a very logical person and are bothered by inconsistencies and unfairness. You love a spirited debate, regardless of the topic, but can sometimes be argumentative. Your spontaneity and enthusiasm are infectious, and other people often want to follow your lead. Since you like starting things much more than you enjoy finishing them, you often have trouble slowing down, preparing carefully, and following through with your commitments. Luckily, you are great at improvising and get a real sense of excitement from accomplishing things at the last minute. You are also an excellent negotiator and can usually convince or charm other people into letting you have your way, or to give you one more chance!

Note: Based on our assessment, your personality type is "ENTP."

Your Strengths and Blindspots:

Everyone has strengths and weaknesses. The key to finding the best path for all people is by using their natural strengths and becoming aware of their natural blindspots.

Your strengths may include:

- Impressing people with your enthusiasm and ability to express yourself
- Being creative at selling yourself
- Conveying a sense of great confidence
- Reading people well and adapting quickly
- Being able to show a history of creative accomplishments

Your blindspots may include:

- Not approaching things in an organized, well-planned way
- Not following through on important details or instructions
- Having unrealistic expectations
- Exaggerating your accomplishments or skills
- Talking too much and not being a good enough listener

Your College Satisfiers

- A thriving social environment that offers the chance for lots of interaction with a wide variety of people
- Ample opportunities for you to develop and express your creativity
- Alternative, non-traditional programs that allow you to customize your educational program (such as independent study and interdisciplinary subjects)
- A variety of social activities, clubs and organizations that will give you the opportunity to develop and exercise your leadership skills
- Opportunities to be recognized for your public speaking or performance skills

Your Career Satisfiers

- Give you opportunities to engage in creative problem solving
- Acknowledge your creativity, competency and ability to improvise
- Let you increase your knowledge, competence and power
- Allow you to work with lots of other creative, interesting and powerful people
- Take place in a casual, unstructured environment
- Not impose too many rules or standard ways of doing things
- Encourage and reward you for starting projects, but not force you to deal with too many details or follow through
- Provide plenty of public recognition of your creativity

Your Preferred Learning Style:

While ALL individuals are unique, people of the same type often learn best in similar ways. The following summarizes what you need in order to maximize learning:

- A wide variety of activities and a varied schedule
- Plenty of interaction and group work
- A logical rationale behind ideas

- Constant new challenges, avoiding repetitive tasks when possible
- Opportunity to demonstrate your competence in front of others
- Rewards for your quick wit and creative problem-solving abilities

Your Interpersonal Negotiating Style:

People negotiate with each other all the time, whether it's arranging to borrow the car, requesting more time to finish a project, or even deciding which restaurant to visit with friends. In school and at work, the ability to negotiate effectively is especially important. Following are some strengths and blindspots that have the potential to influence your negotiations with others.

Possible Strengths

- Creative problem solver; see possibilities and options
- Extremely perceptive about people; understand their motives and how to reach them
- Quick and flexible; can adapt quickly when necessary
- Charming and charismatic; can be very entertaining and persuasive
- Quick study; can absorb and integrate concepts and information quickly

Possible Blindspots

- May not prepare yourself adequately, often prefer to improvise
- May not be an attentive listener and may miss important information
- May not be as interested in details and specifics of issues
- May be unreliable and unrealistic and promise more than you can deliver
- May have trouble committing to a decision and performing necessary follow through

Potential Careers and Majors

The careers listed below are all linked to your personality type and are organized by career cluster, from "most interested" to "least interested", based on what you have indicated. While there is never a guarantee, people of your type have indicated job satisfaction with these careers.

Business Management and Administration

(Pretty Interested)

Career Title	Field of Study/Major
Advertising and Promotions Managers	<ul style="list-style-type: none"> • Advertising • Business Communications • Business Marketing and Marketing Management • Communications, General • English Creative Writing • English Language and Literature, General • Public Relations and Organizational Communications
Advertising Sales Agents	<ul style="list-style-type: none"> • Advertising